



VIRGINIA INITIATIVE FOR
**GROWTH &
OPPORTUNITY**
IN EACH REGION

GO Virginia Regional Council Annual Report Template

This template provides an overview of what sections and information need to be contained in each GO Virginia Region's Annual Report. Each region's report will be included as part of the Virginia DHCD GO Virginia Program Annual Report, and published on the DHCD website. There are nine sections that should be included. Please submit your reports as word documents to DHCD, along with the following information and notes:

1. *Please provide up to 4 GO Virginia project-related photos or photos of your region. We will incorporate your photos, logos, and maps into a cover page for the annual report.*
2. *Number each page.*
3. *Please include graphics, tables, photographs as you see fit.*

I: Introduction

Please provide a description of the region, the localities that make up the region, the region's target sectors identified in the Growth & Diversification Plan, the support organization, and the purpose of the annual report.

Example of how to list target sectors:

Target Sectors
Biomedical & Biotechnology
Financial & Business Services
Food & Beverage Manufacturing
IT & Communications
Light Manufacturing

II: Growth & Diversification Plan

Your Growth & Diversification Plan is the roadmap for all of your region's GO Virginia work. The annual report should relate back to goals and opportunities in the plan. Please broadly describe how the region's work this year furthered the goals identified in the Growth and Diversification Plan. If the Growth & Diversification Plan was updated this year, please describe the process.

III: Summary of Projects

Please summarize the projects that were advanced to the GO Virginia Board during the previous year. Include breakdowns of total GO Virginia funding, local match, and additional leverage. For

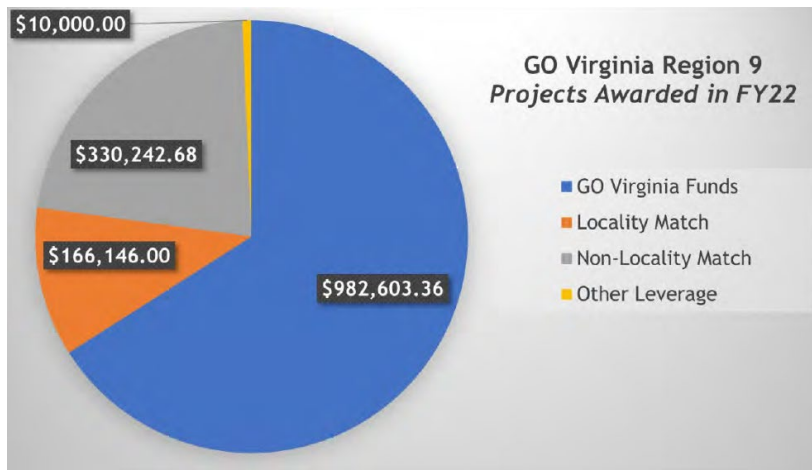


each project include the project name, the subgrantee, participating localities, a description, and relevant project metrics.

See examples of how to summarize projects here (from Region 9 FY 22 Annual Report) :

Project	GO Virginia Funds	Locality Match	Non-Locality Match	Other Leverage
BEACON's Kitchen	\$ 189,000	\$ 50,000	\$ 44,500	\$ 10,000

BEACON's Kitchen | New Hill Development Corporation, through its new Black Entrepreneurial Advancement & Community Opportunity Network (BEACON), is proposing an 11,500 square foot, fully equipped shared-use commercial kitchen and incubator in Charlottesville for use on a membership subscription model by any food business regardless of location, development stage, or ownership demographic. The shared-use kitchen will promote knowledge sharing, innovation, and collaboration throughout the local food ecosystem. *90 jobs created/filled in five years.*



IV: Regional Collaboration & Partner Support

Please describe the collaborative work that was accomplished involving business, education, and local government entities. Other regional support work can be included in this section. At the end of the section, provide a bulleted list of each partner.

V: Outcomes & Impact

Please describe the outcomes and impact of the GO Virginia related work that took place this year. This section can include information about tracked GO Virginia project metrics, as well as other non-GO Virginia metrics tracked by project teams. You can include information on long term impacts of closed out projects from previous years as well.



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VI: Communication and Outreach

Please describe any communication or outreach activities that occurred this year. This can include website updates, social media, events, etc. Please include photographs if possible.

VII: Project Pipeline

Please briefly describe your project pipeline, including projects that are in progress or anticipated.

VIII: Council Members

Please list the name and contact information for your regional council.

See examples here:

Ed Dalrymple, Jr., <i>Chair</i>	President, Cedar Mountain Stone
Ray Knott, <i>Vice Chair</i>	Market President, Atlantic Union Bank
Rob Archer	CEO, Codebase Coworking
Antwon Brinson (Aug. 2021 – present)	Founder & President, Culinary Concepts AB
Jim Cheng	Co-Founder, CAV Angels & former Virginia Secretary of Commerce and Trade
Tom Click	President & CEO, Patriot Industries
Brian Cole	Senior Director, LexisNexis
Ethan Dunstan (Aug. 2021 – present)	Senior Vice President, UVA Community Credit Union
Yolunda Harrell	Co-Owner, Taste of Home
Felix Sarfo-Kantanka, Jr.	External Affairs Manager, Dominion Energy
Ed Scott	President, EcoSeptix Alliance & former member of the Virginia House of Delegates
Francoise Seillier-Moiseiwitsch, PhD	Managing Owner, Revalation Vineyards
Kim Blosser	President, Laurel Ridge Community College (formerly Lord Fairfax)

IX: Support Organization

Please include contact information for the support organization.