



VIRGINIA INITIATIVE FOR
**GROWTH &
 OPPORTUNITY**
 IN EACH REGION

Attachment B: Cumulative Metrics by Investment Strategy

	Workforce Development	Cumulative Metric
1	Number of students trained	
2	Number of upskilled employees/ jobs retained	
3	Number of new jobs created	
4	Number of businesses served	
5	Number of new internships created	
6	Number of new apprenticeships created	
7	Number of new programs/credentials implemented	
8	Number of credentials awarded	
9	Number of students enrolled in dual enrollment programs	
	Site Development	Cumulative Metric
1	Number of acres advanced to higher tier per Virginia Business Ready Sites Program (VBRSP)	
2	Increased locality engagement in establishing a RIFA/revenue sharing agreement	
3	Number of prospects (active company visits)	
4	Number of businesses attracted	
5	Number of linear feet of sewer/water infrastructure	
6	Total acres impacted/developed	
	Startup Ecosystem	Cumulative Metric
1	Number of jobs created	
2	Number of businesses attracted	
3	Number of businesses retained	
4	Number of existing businesses expanded	
5	Number of new businesses created	
6	Number of businesses served	
7	Total capital raised by fund manager	
8	Total capital deployed by fund manager	

9	Venture capital investment in served businesses	
10	Number of fund investments	
11	Average deal size	
12	Research and development (R&D) funding deployed	
13	New products completed/released to production	
14	Total patents filed	
15	Total patents awarded	
16	Revenues increased from export-sales	
	Cluster Scale-Up	Cumulative Metric
1	Number of jobs created/retained	
2	Number of businesses retained	
3	Number of existing businesses expanded	
4	Number of businesses served	
5	Revenues increased	
6	Operations costs reduced	
7	New products completed/released to production	

Please be sure to include the cumulative metrics ONLY in this Performance Closeout Document, from the project start date to the end date or to the additional 12 month performance period (if applicable). Subgrantee will only need to include the metrics that are applicable to the funded grant. If you have additional metrics that are not on this sheet please provide as an optional attachment.